

Referral Source Link

Maximize your agency's most important resource for growth with Referral Source Link, one of the optional Homecare Connections™ available to extend your system's capabilities. For the first time, your agency can have a fully mobile, interactive and industry-specific system for tracking and maximizing referrals. Your territory managers and their Admission Coordinators are all linked through your Homecare Homebase system, giving your entire team access to the kind of information that makes for more efficient time management, effortless documentation and more productive meetings. For example, your Admission Coordinators can see real-time status of the patients of each referring physician and facility. Imagine the impact of being able to review outstanding orders with a physician during the course of a meeting, or mentioning that a recent referral had already been seen by your agency and care was proceeding well. Referral Source Link empowers your territory managers to set automatic reminders concerning new regulations, quarterly promotions, etc., defining the parameters for each so that Admission Coordinators get relevant information exactly when they need it most. Best of all, you can deploy Referral Source Link without a big disruption to your team, as training on this intuitive tool can be accomplished via webinar.



Referral Source Link:

- Brings Admission Coordinators into the flow of patient care, allowing them to be a proactive part of the process, from getting orders signed to developing each referral source's role in your agency's bigger picture.
- Supplies your Admission Coordinators with an unprecedented amount of historical and real-time data critical for building successful relationships.
- Enables two-way communication between territory managers and their teams, eliminating delays in relaying information.
- Makes it easy to track referrals to their source.
- Allows territory managers to assign physicians and facilities to specific Admission Coordinators, to link automated ticklers to virtually any criteria for truly individualized management.
- Empowers Admission Coordinators to schedule appointments, complete call reports, track and submit expenses by customer, and even input requests to add referral sources, all subject to your criteria for quality control.

To learn more about Referral Source Link and how it ties into the Homecare Homebase agency automation solution, or to set up a free demonstration, call **1.866.535.HCHB (4242)** or visit **www.hchb.com**